

# Cash Flow Management

ChangeWorks  
Inc.



Upon completion of this workshop, participants will be familiar with:

**T Financial Statements and Analysis**

- Balance Sheet
- Income Statement
- Statement of Net Cash Flow

**T Cash Flow Analysis**

- Operating Cycle - Variable Analysis  
(e.g., Pricing Modifications, Payment Term Modifications,  
Early Pay Discounts, Vendor Payment Cycle Modifications)

**T Defining Net Working Capital, Working Capital Requirements, and Net Liquid Balance**

**T Cost-Volume-Profit Relationships**

**T Budgets and Budgeting**

- Flexible Budgets and Standards

**T Cash Management and Financing**

- Forecasting
- Operating Cost Control
- Quality Control
- Collection Efforts and Credit Policy
- Matching Financing to Needs (Short-Term vs. Long-Term)
- Inventory Management

**T Long-Term Capital Budget Decision**



**ChangeWorks**

4928 York Street  
Metairie, Louisiana 70001

**Toll Free:** 1-800-882-0669

**Phone:** 504-455-2100

**Fax:** 504-455-2040

**E-Mail:** [changeworks@msn.com](mailto:changeworks@msn.com)

**Web:** [www.changeworks1.com](http://www.changeworks1.com)